

Message Text

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ORIGIN ARA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03

INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 DODE-00 PM-04 H-02 L-03

NSC-05 PA-01 PRS-01 SS-15 INT-05 STR-04 CEA-01 /094 R

DRAFTED BY ARA/EP/P:FBCORRY:MMS

APPROVED BY ARA - HRYAN

ARA/EP - RFWEBER

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R 131829Z MAR 76

FM SECSTATE WASHDC

TO AMEMBASSY LIMA

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E.O. 11652: N/A

TAGS: EIND, EINV, BDIS, EMIN, PFOR, PE

SUBJECT: MARCONA: GARCIA-BEDOYA'S POST MORTEM ON TALK
BREAKDOWN

1. ON MARCH 11 PERUVIAN AMBASSADOR GARCIA-BEDOYA CALLED ON
DEPUTY ASSISTANT SECRETARY RYAN TO DISCUSS BREAKDOWN OF
MARCONA TALKS. HE SAID HE WAS PAYING THE CALL BECAUSE HE
HAD JUST SPOKEN WITH DE LA PUENTE, WHO ADVISED HIM TO
COMMUNICATE GOP VIEWS TO DEPARTMENT.

2. GARCIA-BEDOYA SAID THERE HAD BEEN A HARDENING OF ATTITUDES
AND AS A RESULT THE TALKS HAVE REACHED AN IMPASSE.
HE NOTED THAT GOP HAD COME A LONG WAY IN ITS POSITION SINCE
BEGINNING OF TALKS AND THAT IT HAD BEEN VERY REASONABLE.
HE NOTED THAT BOGGING DOWN OF NEGOTIATIONS WAS ESPECIALLY
BAD AT THIS TIME AS IT COMES ON THE HEELS OF THE SECRETARY'S
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VISIT TO LIMA. HE NOTED THAT THE POSITION OF THE GOP HAD

BEEN VERY HARD TO REACH BECAUSE OF WIDE VARIETY OF POSITIONS
WITHIN MILITARY GOVERNMENT. RYAN INTERJECTED THAT, OF COURSE
THE SAME SITUATION APPLIED TO THE US POSITION. RYAN ADDED
THAT THE BREAKDOWN OF TALKS PUTS THE VALIDITY OF INTERIM
AGREEMENT INTO DOUBT

3. GARCIA-BEDOYA THEN NOTED THAT THE US REQUEST FOR

"TWO-MILLION TONS OF PELLETS" WAS ALL VERY SURPRISING.
(HE APPARENTLY WAS REFERRING TO FISHLOW'S PROPOSAL THAT
GOP PAY \$30 MILLION CASH AND 2.5 MILLION TONS OF PELLETS
FOR EXPROPRIATED FACILITIES.) HE APPEARED TO IMPLY THAT
GOP WOULD HAVE TO STUDY THE PROPOSAL. HE CONCLUDED BY
SAYING THAT GOP WAS OFFERING \$20 MILLION OR "A LITTLE MORE"
AND THAT WAS ABOUT AS FAR AS IT WOULD GO. KISSINGER

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